

How This Works

We know that every customer has a unique set of requirements, and we will customize your solution to meet those needs.

Why Energy Options?

Service is the biggest value we add to our EV charging products. From electrical requirements to site surveys and signage, our approach to getting you started is hands-on. We want you to be delighted by your chargers, software, and analytics, as well as ongoing support and financing options, which means that our hands-on approach continues past the point of sale. Currently we have offices in Mitchell and Sioux Falls, SD with plans to expand. We serve communities all across South Dakota, Iowa, Minnesota, Nebraska, and North Dakota.

1

**PROJECT
CONSULTATION**

We work to understand what you're looking to accomplish and provide advice to maximize project success. EO (Energy Options) provides a timeline of what to expect and when.

2

**CONTRACTOR
SELECTION**

You will need an experienced electrical contractor. You can use your own or we can recommend one of our Installation Partners.

3

**SITE
ASSESSMENT**

Every property is different, and a site survey provides an opportunity to review all the requirements onsite with the property owner or manager, the electrical contractor, and an EO Manager.

4

**PROJECT
APPROVAL**

You will receive a quote for your approval from your EO Sales Manager.

5

**INSTALL
CHARGING STATIONS**

The electrical contractor will run power to the charging station(s) and a technician will install the charging station(s). To ensure maximum usage and/or profitability, we would recommend professional signage and/or parking lot markings provided by our company or our contractors.

6

**SETUP
PRICING & ACCESS**

Setup is easy. We manage all aspects of the program, driver billing and payment, including full remittance to you, the station owner.

7

**OPEN
STATIONS**

Drivers can now access your stations through a variety of methods: The SemaConnect App or Smart Card Leading driver programs like PlugShare, EVgo, and ChargeHub. Traditional credit cards are also accepted on specific models/configurations.

LEASE

PROGRAMS

Energy Options has several leasing partners to provide leasing options to ease the initial startup costs associated with offering EV charging services.

REBATES

& INCENTIVES

The United States currently offers several rebates and incentives through Federal and State programs for both consumers and businesses.



Energy Options

**EV Charging, Electrical Generation,
and Storage**

