

# How This Works

We know that every customer has a unique set of requirements, and we will customize your solution to meet those needs.

## Why Energy Options?

At the heart of our EV charging products lies a commitment to unparalleled service. From managing electrical requirements to conducting thorough site surveys and installing signage, our hands-on approach ensures a seamless experience from inception. We are dedicated to ensuring your satisfaction not only with our chargers, software, and analytics but also with ongoing support and flexible financing options, extending our assistance well beyond the point of sale. Headquartered in Mitchell, SD, with virtual offices and ambitious expansion plans, we proudly serve communities throughout South Dakota, Iowa, Minnesota, Nebraska, and North Dakota.

# 1

**PROJECT  
CONSULTATION**

We work to understand what you're looking to accomplish and provide advice to maximize project success. EO (Energy Options) provides a timeline of what to expect and when.

# 2

**CONTRACTOR  
SELECTION**

You will need an experienced electrical contractor. You can use your own or we can recommend one of our Installation Partners.

# 3

**SITE  
ASSESSMENT**

Every property is different, and a site survey provides an opportunity to review all the requirements onsite with the property owner or manager, the electrical contractor, and an EO Manager.

# 4

**PROJECT  
APPROVAL**

You will receive a quote for your approval from your EO Sales Manager.

# 5

**INSTALL  
CHARGING STATIONS**

The electrical contractor will run power to the charging station(s) and a technician will install the charging station(s). To ensure maximum usage and/or profitability, we would recommend professional signage and/or parking lot markings provided by our company or our contractors.

# 6

**SETUP  
PRICING & ACCESS**

Setup is easy. We manage all aspects of the program, driver billing and payment, including full remittance to you, the station owner.

# 7

**OPEN  
STATIONS**

Drivers can now access your stations through a variety of methods: The SemaConnect App or Smart Card Leading driver programs like PlugShare, EVgo, and ChargeHub. Traditional credit cards are also accepted on specific models/configurations.

**LEASE**

**PROGRAMS**

Energy Options has several leasing partners to provide leasing options to ease the initial startup costs associated with offering EV charging services.

**REBATES**

**& INCENTIVES**

The United States currently offers several rebates and incentives through Federal and State programs for both consumers and businesses.



**Energy Options**

**EV Charging, Electrical Generation,  
and Storage**

